

## LIU, Su 刘速



Tel: (+86 10) 8560 6817

E-mail: liusu@haiwen-law.com

City: Beijing

Practices: Capital Markets, Mergers & Acquisitions, Private Equity, General Corporate Practice

---

### Basic Information

Mr. Liu is a partner at Haiwen & Partners. Mr. Liu has worked as a full time licensed lawyer for over 25 years and has been widely regarded by the clients and in the legal service industry. His practice focuses on securities offering and listing, merger and acquisition, private equity investment and general corporate matters.

### Professional History

Mr. Liu joined Haiwen in 1997 and became a partner in 2002. Before joining Haiwen, Mr. Liu worked at the Ministry of Foreign Trade and Economic Cooperation of the PRC from 1995 to 1997. After joining Haiwen, he was ever sent to Simpson Thacher & Bartlett, a US law firm, and worked at its Hong Kong office for half a year in 2001.

### Experience Highlights

In the area of securities transactions, Mr. Liu has long-term and comprehensive professional experience, extensively serves issuers, sponsors, underwriters and investors at home and abroad, and maintains long-term cooperation with well-known domestic and international investment banks and securities companies. The representative securities offering and listing transactions that Mr. Liu advised on include:

- (1) A Shares: China World Trade Center, KONKA Group, China Merchants Bank, Shangdong Infrastructure, CSCEC, CNOOC Tech & Services, CICC, Wanda Film;
- (2) H Shares: Sichuan Expressway, Beijing Capital International Airport, China Telecom, China Shenhua Energy, Agricultural Bank of China, China Cinda AMC, China Huarong AMC, China Reinsurance, Bank of Jiujiang, CICC, Postal Savings Bank of China;
- (3) HK or US listings of offshore companies involving onshore business (including "Red-Chip" companies): China Mobile, China Unicom, China Netcom, SINA, Tencent, Hurray!, Baidu, Kingsoft, Alibaba.com, Solarfun Power, New Oriental Education, ChinaEdu, TAL Education, Terena Education, Maple Leaf Education, Wisdom Education, Chunlai Education, China Education Group, China Mass Media, Youku, BONA Film Group, Weibo, Leju, Qunar, Chow Tai Fook Jewellery, IMAX China, BEST Inc., Jianpu Technology, Aurora Mobile, China Renaissance, 36Kr, Yincheng Life Service, ChinData Group.

Mr. Liu also participated in and advised on various listed-company-involved material restructuring and strategic investment transactions, as well as a number of private equity investment and acquisition transactions in education, media, Internet, telecommunications, energy and resource, financial industries.

## **Accolades**

For many years, Mr. Liu has been on the lists of lawyers recommended by various legal professional journals such as IFLR1000, Chambers Global/Asia Pacific, Asia Leading Lawyers and Legal500. The recognitions he obtained in recent five years includes: IFLR1000-"Highly Regarded" in the fields of Capital Market and M&A, Chambers-"Eminent Practitioner" in the fields of Capital Markets (Debt & Equity), and Asia Leading Lawyers-"Leading Lawyer" in the fields of Capital Markets, Banking & Finance and Corporate/M&A.

## **Admissions**

PRC Lawyer' s Qualification

## **Publication**

### **An Empirical Study on Overseas Mergers and Acquisitions of Chinese Enterprises**

- a research project commissioned by the Ministry of Commerce, project leader and co-author, 2003

### **On the hot issues of China's absorption of foreign direct investment**

co-author, published by China Foreign Economic and Trade Press, 1997

(ISBN 7-80004-614-1/F.393)

### **Research on the integration of domestic and foreign trade in commodity circulation**

- a research project sponsored by the National Science and Technology Commission, co-author, December 1997

### **Will foreign investment impact national industry?**

published by Economic Information Daily (CN11-0047), Nov 1, 1997

### **Series of reports on FDI**

published by China Daily, Business Weekly, 1997

**Foreign investment anxiety unfounded** (Vol.17 No.5255 (BW No.235) Aug10-16, 1997)

**FDI – the boom or bane of nation' s economy?** ( Vol.17 No.5262 (BW No.236) Aug 17-23, 1997)

**Most foreign-funded firm' s goods exported** (Vol.17 No.5269 (BW No.237) Aug 24-30, 1997)

**National industry, FDI inseparable** (Vol.17 No.5283 (BW No.239) Sep 7-13, 1997)

**FDI use should be rational, efficient, active** (Vol.17 No.5290 (BW No.240) Sep 14-20, 1997)

### **Return to GATT – China and the General Agreement on Tariffs and Trade**

co-author, published by Beijing University of Technology Press, 1994

(ISBN 7-5639-0336-4/F.35)

## **Education**

Mr. Liu received his LL.B. degree and his LL.M. degree from the University of International Business and Economics in

Beijing in 1992 and 1995, respectively.

## **Language**

Mr. Liu's native language is Mandarin, and he speaks English fluently.